Vm'd Art
can price protect
at current price
for 14 contract
/ Not continue
to allow 40¢
price inc. for 1996.

Keep
on file

A.P. Groll
Account Manager

at Current price
Nov96 → Nov97
Price Protect
Approved 11/1/96

October 29, 1996

Mr. Mark Young
Re: Klein Candy - Price Protection

Dear Mark,

I have been contacted by Mr. Robert Randazzo of the Klein Candy Company regarding Klein's upcoming bid for the New York City Department of Corrections' cigarette contract for 1997. As you know, Winston King was added to the D.O.C.'s 1996 contract in June and we have been price-protecting Klein for shipments of Winston to the prison system in the amount of $0.40 cents per carton. Mr. Randazzo has requested that we guarantee the list price in effect on November 1, 1996 for all product shipped by Klein to the D.O.C. from January 1, 1997 through December 31, 1997.

I recommend that we grant this request for Winston King and any other brands that we may sell the the Department of Corrections in the above time-frame.

Thank you for your consideration of this matter.

Sincerely,

Artie

cc: G.H. Moulton